

# STRATEGIC PLAN

2024 - 2027



### **Table of Contents**

Background	Priority 2
Our Leadership	Priority 3
Our Vision and Mission	Priority 4
Our Values	Priority 5
Strategic Plan Overview	Action Pl
Priority 1: Board of Directors and Advisory Council	Contacts

Priority 2: Partnerships in Disadvantaged Areas

Priority 3: Financial Plan

Priority 4: Branding, Communications, Social Media

Priority 5: Program Portfolio

Action Plan

## Background



Never Off Duty (NOD) is a 501(c)(3) organization that was incorporated in Hawaii in 2017. NOD has trained and secured employment for over 400 lifeguards.

In 2023, NOD moved operations to New Jersey, where the organization plans to continue lifeguard training and career exploration for lifeguards. NOD will also expand programming to include elementary water safety education, swimming lessons, water sport equipment training, and junior lifeguarding.





## **Our Leadership**

### Jason Bitzer Founder and Executive Director

Jason Bitzer is a retired professional bodyboarder with decades of lifeguard and training experience in New Jersey and Hawaii. He serves on advisory boards for the American Red Cross and multiple international water safety programs. In 2019, he was awarded the American Red Cross' National Lifesaving Merit Award for his rescue of professional surfer Jamie O'Brien at Pipeline, Hawaii. He has been featured in the publication *Surfline* as well as the television program HBO's *Real Sports with Bryant Gumbel*. Jason is also a certified Emergency Medical Technician and experienced safety manager for large-scale athletic events.



### **Our Vision and Mission**

### Vision

To become a nationally-recognized model for best practices in water safety education and emergency response job training.

### Mission

To improve access and safety measures at New Jersey's pools and beaches by educating swimmers and delivering quality training and career coaching to lifeguards.





## Our Values

#### **Core Values**

**Integrity** We carry out our mission with honesty, responsibility, and respect.

**Resilience** We approach challenges with determination and a positive attitude.

**Innovation** We use creative methods to continually enhance our programs to meet the changing needs of our stakeholders.

**Collaboration** We welcome opportunities to share our knowledge and resources with community and industry partners.

### **Diversity, Equity, and Inclusion**

It is our conviction that safe swimming environments and effective water safety education are essential for all New Jersey residents, and we are committed to taking the necessary steps to support historically underserved populations. We strongly believe that an organization is strengthened by meaningful input and contributions from individuals of all backgrounds and identities who bring with them a diverse range of perspectives and lived experiences. We foster an organizational culture of acceptance and belonging.

## Strategic Plan Overview

 Recruit new members in New Jersey Priority 1 Expand Board of Directors and Advisory Council Update board governance and revise bylaws • Utilize board committees and Advisory Council • Identify historically underserved communities Establish Local Partnerships with a Priority 2 Consult with advocates and stakeholders Focus on Disadvantaged Communities • Establish community partners and contributors • Expand financial plan and staffing goals Priority 3 Reinforce the Organization's Financial Health Create long-term fundraising strategy · Engage major donors and grantmakers • Establish style guide and communication plan Streamline Branding, Communications, and Priority 4 · Update organization website Social Media Presence • Increase public awareness and brand recognition · Prioritize signature programs Priority 5 Focus and Refine the Program Portfolio • Fine-tune program curricula Consult with external partners and evaluators





## **Expand Board of Directors and Advisory Council**

- Recruit more New Jersey members for the Board of Directors
- Discuss and analyze insight gathered from founding board members in Hawaii
- Create committees with defined objectives and action items that will support the advancement of Never Off Duty's mission, vision, and strategic plan
- Establish an Advisory Council of subject matter experts in the water safety, emergency response, and job training industries





## Establish Local Partnerships with a Focus on Disadvantaged Communities

- Research communities in New Jersey that have historically been underserved and underrepresented
- Meet with leaders and advocates of disadvantaged communities to determine greatest needs of residents
- Form partnerships and identify program contributors who represent and reflect the populations we are serving





## Reinforce the Organization's Financial Health

- Create in-depth financial plans and staffing goals
- Set short-term and long-term fundraising goals
- Develop fundraising strategies for acquiring both restricted and unrestricted funds
- Research and engage major donors and grantmakers with shared interests and values





## Streamline Branding, Communications, and Social Media Presence

- Establish and implement an organization-wide style guide
- Develop a robust communication plan across media platforms
- Update organization website and social media accounts with current and upcoming initiatives utilizing new style guide
- Increase brand recognition and public awareness of organization mission





## Focus and Refine the Program Portfolio

- Identify and put emphasis on signature programs
- Create professional documentation of official program curricula, including training guides and accompanying materials
- Gather feedback from program partners and contributors
- Hire an independent external evaluator for organization's signature programs
- Revise programs according to partner feedback and evaluator reports



### **Action Plan**

2024	2025
Complete NJ Registration	Evaluate and Revise Pilot Programs
Assemble Team	Roll Out Social Media and Fundraising
Finalize Plans with	Campaigns
<b>Board and Consultants</b>	
Host Kick-Off Event	Expand Outreach in Underserved Areas

Run Pilot Programs

**Engage Major Donors** 

and Grantmakers

#### 2026 2027 **Expand Staff and** Present program at Volunteer Base industry conferences Provide consultation to Work with partners on sustainability of organizations in other programs and services regions who want to replicate model Expand recognition and credibility within region Document successes

and lessons learned

### **Contacts**

#### **Jason Bitzer**

Founder and Executive Director Bitzer.jason@gmail.com

#### **Kate Tunnell**

Marketing Specialist, ZeekDigital Kate.tunnell@zeekdigital.com

#### **Tracey Luma**

Vice President, ZeekDigital
Tracey.luma@zeekdigital.com

### **Sarah Pooley**

Grant Writing Consultant Smpooley@gmail.com







